



I C A N N | 6 3
BARCELONA

Brand Registry
Group

BRG Community Session

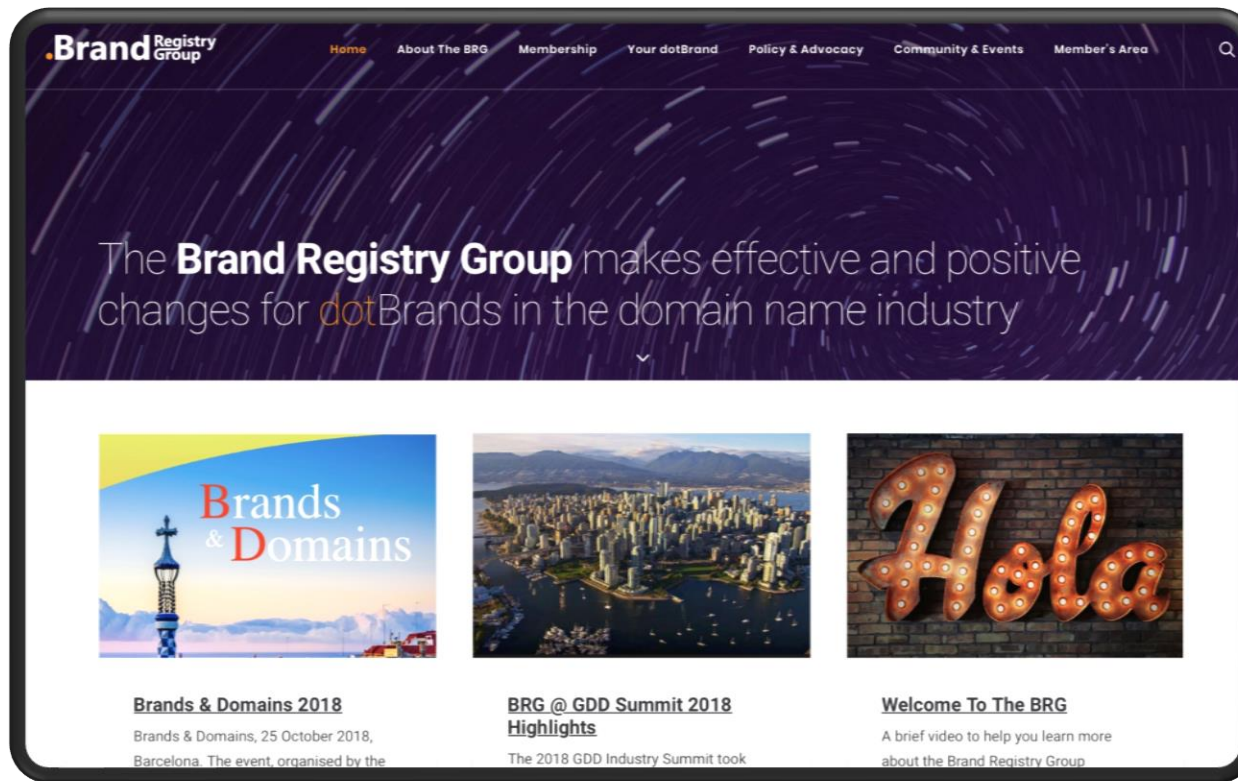
Wednesday 24th October 2018, 09:30-10:15

Room 127/128

Agenda

- Welcome (Cole Quinn) 5 min
- GDD Engagement - (Cole Quinn) 5 min
- DotBrand Use Cases and Trends (Martin Sutton) - 20 min
- Q&A

About the BRG



www.brandregistrygroup.org

About the BRG

Agenda

15:00 Registration

15:15 Welcome & Introduction

15:30 Approaching 5 years of dotBbrands, how far have we really come?

16:00 Securing your dotBrand TLD using HSTS preloading

16:30 Panel: How will the next application round improve for dotBbrands?

17:00 Break

17:10 Launch strategy and deployment - lessons and learnings from active dotBrand operators
DotCERN: Why, how & what's next?
DotFOX: Building a dotBrand from Inside Out
DotHSBC: Away from the numbers - engagement strategies for dotBbrands

18:10 Panel: Getting to the next round

18:40 Corporate domain portfolio management - The "Cole-istic" approach

19:00 Close

The event will close with a networking dinner, providing you with the opportunity to mix with attendees and industry experts and share experiences.

19:30 Brands & Domains Networking Dinner (sponsored by Neustar)

Cole Quin
(Microsoft & BRG)

Tony Kirsch
(Neustar & BRG)

Ben McIlwain
(Google)

Martin Kuechenthal
(LEMARIT)
Roland LaPlante
(Affilias)
Jothan Frakes
Moderator (DNA)

Kate Kahle
(CERN)
Cecilia Smith
(Fox)
Kevin Audritt
(HSBC)

Jeff Neuman
(Valideus)
Peter LaMantia
(Authentic Web)
Frédéric Guillemaut
(SafeBrands)
Martin Sutton
Moderator (BRG)

Cole Quin
(Microsoft & BRG)

Casa Carmen



The event for Brands about dotBbrands

Barcelona
25 October, 2018

Brands & Domains

When: 25 October 2018, 3:00pm - 10pm

Where: Hotel SB Diagonal Zero, s/n Plaça de Llevant, 08019 Barcelona, Spain

[Register to attend Brands & Domains 2018](#)

The Brands & Domains event is open to BRG members and non-members. Come and find out how dotBbrands are being used, the strategies behind them and how to operate these registries for the benefit of your own organisation, and learn from your peers as they share their experiences.

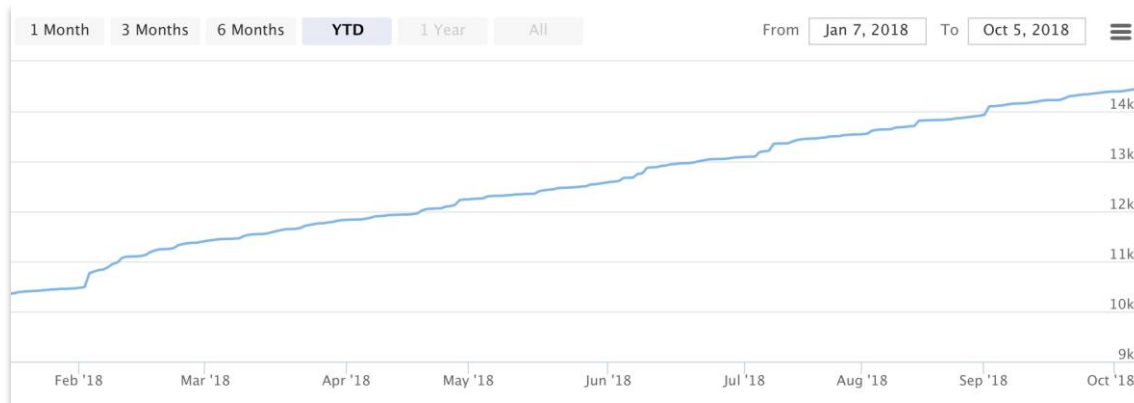
2. GDD Engagement

1. Welcome to Aysegul Tecke, Registry Services and Engagement Manager

3. DotBrand Use Cases & Trends



Growth of dotBrand activity (visible)



3. DotBrand Use Cases & Trends

Why and
how are
dotBrands
used?

- Social Media
- Websites and redirects
- Email
- Internal network and innovation

3. DotBrand Use Cases & Trends

Social Media

Trusted links
replace
random strings

Consistent and
memorable for
the user

Reinforces the
brand

Increased trust
raises click-
through rate

Control and
flexibility

Low-risk entry
for dotBrand
usage

HSBC @HSBC · 10h
1 in 4 millennials set up a business to make a difference #HSBCreport
grp.hsbc/60188WUX2

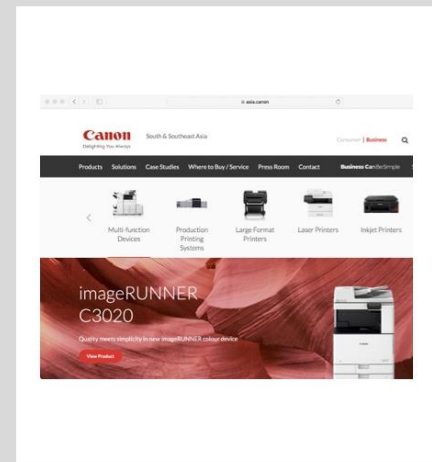
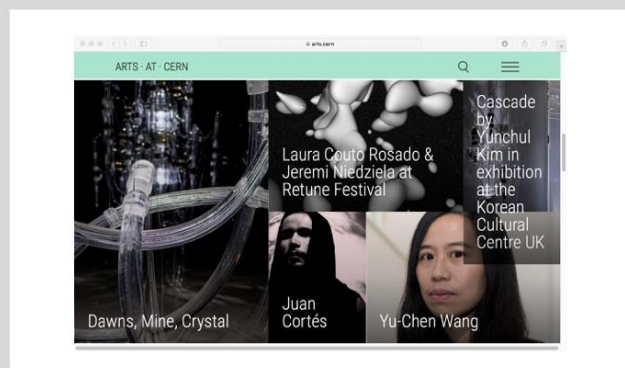
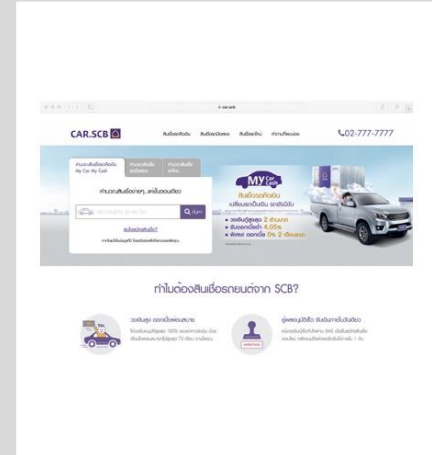
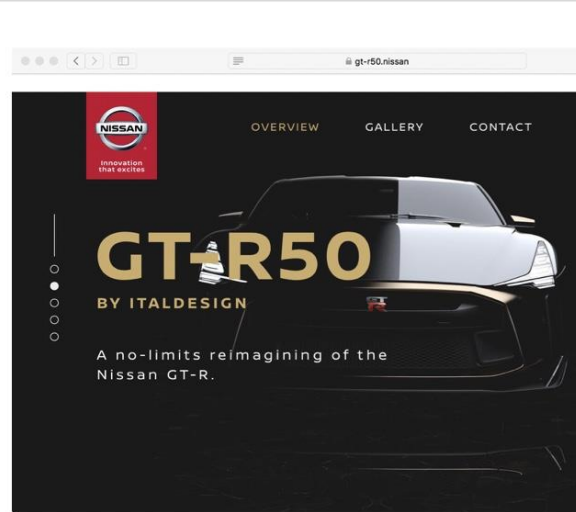


The new TLD URL Shortener communicates to customers and followers of all global and local HSBC social media accounts that an HSBC link using "grp.hsbc" is legitimate, authentic and secure. It connects HSBC to a better user experience, and presents HSBC as a digital brand with a clear idea on how to innovate secure practices in its brand space.

3. DotBrand Use Cases & Trends

Websites

- Flexibility
- Choice
- Trust



3. DotBrand Use Cases & Trends

Websites

- Control
- Security
- Compliance







3. DotBrand Use Cases & Trends

MakeWayWorld

What is a .brand? Showcase News Resources Videos Stats Hub

Current .brands: nba | .netflix | .nike | .oracle | .samsung | .sky | .toyota | .visa | .walmart | .afl | .an

Key use cases

 <p>next-generation.dvag</p> <p>A careers-based campaign page targeting young people and entrepreneurs to join DVAG</p>	 <p>annett-weigel.dvag</p> <p>One of over 100 staff domains, which forwards to a profile page for financial advisor Annett Weigel</p>	 <p>facebook.dvag</p> <p>A shortcut to DVAG's corporate Facebook page</p>	 <p>meineapp.dvag</p> <p>An informational page providing details of DVAG's customer application</p>
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Industry spotlight: Improved navigation & a consistent brand experience

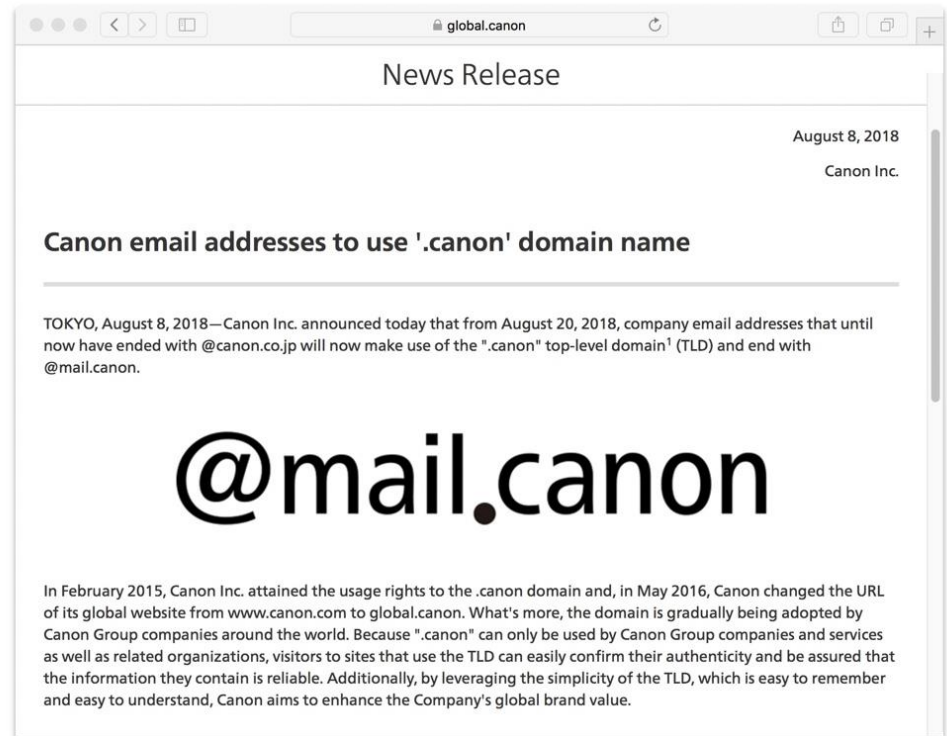
Redirects

- Redirects link to deep content
- More memorable and easy to navigate for users
- Can help to analyse user habits before redesign under dotBrand structure
- Low risk entry for dotBrand usage

3. DotBrand Use Cases & Trends

Email

- Reinforces the brand
- Increases trust with customers, suppliers and within organization
- Flexibility & choice
- Considerations:
Universal Acceptance



“Canon is taking this chance to adopt a uniform domain, improving communication and increasing operation efficiency”

3. DotBrand Use Cases & Trends

Internal network & innovation

Google makes HTTPS encryption mandatory for its 45 new TLDs :
.dev / .app / .how...



- Enforce minimum standards across entire TLD
- Simplify deployment of security, such as HTTP Strict Transport Security (HSTS) and Domain-based Message Authentication, Reporting and Conformance (DMARC)
- Extended control from the root of the Internet to the user

3. DotBrand Use Cases & Trends

What next?

- Growing awareness of dotBrand amongst internal stakeholders will drive further deployment and interesting use cases.
- User adoption will further expand.
- More brands want to operate their own trusted space on the root of the Internet.
- ICANN Subsequent Procedures Policy Work



Initial Report on the New gTLD Subsequent Procedures Policy Development Process (Overarching Issues & Work Tracks 1-4)



4. Q & A

